STAFFORD SPRINGS

Death of Evan Jenkins-Cass of Ty-

Consideration for the King.

President James Bellamy of St

other day at the age of 90, hated to-bacco. He explained to the king

GLENN'S

SULPHUR

SOAP

A time-tested remedy

for skin diseases. Un-

equaled for bathing

and toilet purposes.

Sold by all druggists.

Hill's Hair and Whisker Dye, black or brown, 50c.

phoid-Personal Items.

will soon correct itself. And so it is with all the other symptoms of kidney disorders. That is just where the danger lies. You must cure these e troubles or they may lead to diabetes to use is Doan's Kidney Pills. It cures all ills which are caused by weak or diseased kidneys. Norwich people tes-

diseased kidneys. Norwich people testify to permanent cures.

Patrick Sullivan, living at 48 Mt. Piessant Street, Norwich Conn. says:
"If any person should ank me what to use for pain and lameness across the small of my back, I would advise the use of Doan's Kidney Pills. I have found they have no equal for this trouble. Doan's Kidney Pills thoroughly relieved me of a severe pain in the small of my back, sit engthened my kidneys and benefited m: in a general way. I procured this remedy at N. D. Sevin & Son's drug store, and am glad to recommend it."

For sale by all dealers. Price 50c. Poster-Milburn Co., Buffalo, New York, sole agents for the United States.

Remember the name—Doan's—and take no other.

Warning.

Do not be persuaded into taking any—

The transaction of business were then appointed by President Charles T. Lincoln of Hartford. The official reports which were then appointed by President Charles T. Lincoln of Hartford. The official reports which were then appointed by President Charles T. Lincoln of Hartford. The official reports which were then appointed by President Charles T. Lincoln of Hartford. The official reports which were then appointed by President Charles T. Lincoln of Hartford. The official reports which were then appointed by President Charles T. Lincoln of Hartford. The official reports which were then appointed by President Charles T. Lincoln of Hartford. The official reports which were then appointed by President Charles T. Lincoln of Hartford. The official reports which were then appointed by President Charles T. Lincoln of Hartford. The official reports which were then appointed by President Charles T. Lincoln of Hartford. The official reports which were then appointed by President Charles T. Lincoln of Hartford. The official reports which were then appointed by President Charles T. Lincoln of Hartford. The official reports which were then appointed by President Charles T. Lincoln of Hartford. The official reports which were then appointed by President Charles T. Lincoln of Hartfo

Do not be persuaded into taking anything but Foley's Honey and Tar for chronic coughs, bronchitis, hay fever, asthma and lung trouble, as it stops the cough and heals the lungs. The Lee & Osgood Co.

MURPHY & McGARRY.

If you want to bny a mighty good Hat this is a mighty good store to buy it in.

> \$1.00 \$3.00

All Union Labelled.

September Fifteenth was the official day for calling in Straw



# An Overstock of 18

prices.

L. L. CHAPMAN.

sept10daw BATH STREET.

# **NOTICE**

The Night Classes of the Norwich Business College will begin Tuesday Evening, Sept. 21st.

Day Classes Now Open.

Students may enter at any time.

> No examinations. START NOW!

We teach Bookkeeping, Shorthand,

Typewriting and Telegraphy

CHIROPODY and MANICURE

DURING AUGUST I will be located the first four days of each week at Watch Hill, R. I. On Friday and Sat-urday at my rooms in the Chapman Block. MRS. M. BURTON.

A Fine Assertment of

.... MILLINERY

MRS. G. P. STANTON.

AHERN BROS., General Contractors

63 BROADWAY 'Phone 715. THERE is no advertising medium in Eastern Connecticut equal to The Bui-letin for business result-

## IT'S YOUR KIDNEY'S UNIVERSALIST STATE CONVENTION

Opening of Session and Several Addresses Wednesday-Election of Officers Today.

The 77th annual sesion of the Conrecticut Universalists' convention of
the state opened Wednesday morning
at the Chunrch of the Messiah on
Drange street, New Haven, and will
and today, when the election of officers
or the ensuing year will be held.

There were about 50 delegates prespointed:

The 77th annual sesion of the Conmeeticut Universalists' convention of
the state opened Wednesday morning
in the Chunrch of the Messiah on
Orange street, New Haven, and will
end today, when the election of officers
for the ensuing year will be held.
There were about 59 delegates present from the different parishes in the
state at the opening Wednesday morning at 10.30 o'clock when the organization of the meeting was effected.
There was a roll call to which all of
the delegates responded. Committees
for the transaction of business were
then appointed by President Charles T.

from the American Unitarian association. Late in the afternoon, Allan K. Smith of Hartford spoke upon "The Young People's Christian Union."

In the evening Rev. Willis A. Moore of Meriden delivered the sermon which was followed by the report of the state superintendent. Rev. W. F. Dickerman, D.D., of Waterbury. This morning at 8.20 the meeting will again be opened for conference and prayer by Rev. Hiram W. Smith of Middletown and at 9 a. m. the convention will be formally opened at which the reports of the committees will be followed by the election of officers.

. MISSIONARY SOCIETY. Mrs. J. F. Cobb of Norwich Re-elected

President. At New Haven on Tuesday the State Universalist Woman's Missionary society held its annual meeting. There were present the members of the executive board and delegates from Norwich, New Haven, Middletown, Danbury, Hartford and Meriden,

Mrs. Maud B. Cobb of this city, president, called the meeting to order, and Rev Joseph F. Cobb offered prayer. The president's annual address reported commendable progress during the year and the organization of three new mission cricles. The president said that the watchword for the coming year is "A circle for every parish and every woman a member of a circle."

The suggestions made in the adss were that a number of life mberships at \$25 each be secured;

BONNIE BAIRN . WINS

T. F. Burns' Horse Gets a Mark of 2.17 1-4 in Three Minute Class.

On Tuesday at the suffolk county Concords

Will close them out at very low figures. Also Summer
Goois which is light at your prices

On Tuesday at the suffolk county agricultural fair at Riyerhead, Long agricultural fair and south and pace in fast time, and excited the interest of the large attendence for her clever work under Driver Kingsley. Bonnie Bairn is well known here as a clever performer, and took second money in the race for green horses at the local fair last week.

as follows: 2.00 class, trot or pace: Bonnie Bairn, b. m., Burns, 1 1 1 New York 4 3 4
Neita B., br. m., Cornwell, Minsola 6 5 3
Delabel, ch. g., Sanford, South-

Tolland.-For eleven years the pub-

PASTOR JUMP'S GOWN.

In New Britain considerable of a breeze has been stirred up in the South church over the question of whether the Rev. H. A. Jump, the new pastor, when he takes charge in October, shall wear a gown in the pul-

The Rev. Mr. Jump has been accus-The Rev. Mr. Jump has been accustomed to wear a gown at the church in Brunswick, Me, where he came from, and when he preached in New Britain one Sunday last June, after accepting the call, he appeared with his gown in the pulpit. Some of the prominent members of the church like the innovation, and others consider it distasieful. The matter was brought up at a church meeting, and a vigorous debate was held. An amendment to a motion against wearing a gown was carried by two votes. This gives the pastor the privilege as far as the church is concerned of wearing the gown. The opponents of the gown say that the meeting was slimly attended and consequently not representative.

Several Stafford people attended the Willimantic fair on Wednesday.

Madeline Heaton is ill with typhold fever at the home of her parents, Mr. and Mrs. John Heaton on Elgh street.

Miss Maria Pauciera and Angelo Carocari were married by Judge William H. Heald of the borough court Wednesday morning.

Elections — Mrs. Emma J. Clark, Mrs. Mitchell, Mrs. Moses Mellen. Nominations—Miss Anna Dicker-man, Mrs. Hubbell, Mrs. Q. K. Hub-bard.

Business—Mrs. Marietta Wright, Mrs. T. A. Fischer. Auditing—Mrs. Fox, Mrs. Havens. Resolutions—Mrs. Swift, Mrs. Joy,

Resolutions—Mrs. Swift, Mrs. Joy, Mrs. Bacon.
Recommendations—Mrs. J. Coleman Adams, Mrs. C. C. Champlin, Mrs.! Sedgwick, Dr. Lacy Peckham.
The minutes of the session of September, 1908, were read and approved.
The fifteenth annual report of the executive board was read and accepted. It reported meetings held during the year, contributions to Japan and southern missions, the Blackman home and the Camp Hill industrial institute.

home and the Camp Hill industrial institute.

The annual report for the state society followed. It was called a year of helpful and hopeful work, a year of seed planting, which has already found fruit. In September, 1908, there were four circles with a total membership of 130. Now there are six societies with a total membership of 162 and a new circle has been organized but not officially reported. The report was accepted. Reports from the "Cheerful Letter" committee and mite box committee showed good work accomplished.

An amendment to the constitution was adopted by which 25 per cent, of the life membership fee of \$25 shall be prid to the national association and added to its permanent funds.

Honorary National President Mrs. C. A. Quimby was called to the platform. She congratulated the Connecticut association upon its good work.

ticut association upon its good work. She spoke also of the early days of the woman's missionary movement and the many discouragements encountered before the present success

was won.

Rev. L. W. Atwood of South Weymouth, Mass., gave an interesting account of the people and customs of Japan as seen by him during a year at the Universalist-mission in that country. The meeting adjourned at 6 p. m. for supper.

p. m. for supper.

The evening opened with Scripture reading by Rev. F. A. Fischer and prayer by Rev. H. A. Hersey. Reports of committees were received and adopted. Addresses were given by Mrs. Virginia H. S. Brown of Somerville. Mass., and Rev. Fiorence Crocker of Boston. Officers were elected as follows: President. Mrs. Maud B. Cobb: vice president. Mrs. Palmer of Danbury: secretary. Mrs. Emma Hubbard. New Haven; treasurer, Mrs. Cay. Haven; members at large. Mfs. L. R. Miller. Meriden, Mrs. Emma J. Clark, Middletown, Belle Davis, Hartford.

ON LONG ISLAND.

last week.

In the second heat at Riverhead she was pushed hard, and made the mile in 2171-4, which is an excellent performance insample. formance inasmuch as she is a green racer. The summary of the race is

Time, 2.20 1-4, 2.17 1-4, 2.19 1-4.

Mr. Burns left for Riverhead on the Bar Harbor express this morning so as to be at the track today, when Bonnie Bairn will race in the 2.35 trot and pace, purse \$400. The field will be about the same as in the three minute class on Tuesday.

### Surrounding Towns

Lyme,-There are 600 peach trees in full bearing in the orchard of N. S. Hall, and it is quite a sight.

Rockville,—Mr. and Mrs. William H. lones celebrated their golden wedding Fuesday evening.

Groton.—Mr. and Mrs. Frederick Bill have arrived home after taking a two weeks' trip through the Berk-abire hills in their automobile.

New London.-William H. Bush, organist at the Second Congregational church, has been invited to dedicate a large organ next month in Jack-sonville, Fla.

Staffordville.—Dr. Isaac M. Agard, who has been passing the summer vacation at his home in Amherst, left Monday to resume his work as president of Tillotson college, Austin, Texas. This year marks the fourth at the head of the institution.

lic of the town of Tolland has had the benefit of an excellent public library for use in the home, schools, clubs and for reference work. The circulation is the largest this year it has ever been with the exception of one year, 1903; 2,847 books were drawn making an average of 55 books a week.

New Britain Congregation Divided as to Its Being the Proper Thing.

ANNUAL MEETING OF

Directors and Officers Were Re-elected-Reports Show Institution in Prosperous Condition.

The annual meeting of the Cheisea Savings bank was held at the banking house at eleven o'clock Wednesday morning. The reports for the year showed the institution to be in a pros-

showed the institution to be in a prosperous condition, the past year having been a good one.

There was no change in the election of directors and officers, they being the same as last year, as follows: President, Edward Harland; vice presidents, Henry H. Gallup, John C. Averill, Charles H. Preston; secretary and treasurer, Charles Billings Chapman; assistant treasurer, Frank Hempstead: directors, Charles E. Chandler, Winsolw T. Williams, Arthur J. Dawley, Frank W. Browning, Henry G. Peck, Willis Austin, Charles Billings Chapman, Oliver L. Johnson and Archibald Mitchell.

### JEWETT CITY

Births Exceeded Deaths in August-Funeral of Kingsley Chapman-Town to Vote on License.

The vital statistics of the town as recorded at the town clerk's office for August show nine births, six male and three female; six marriages, and four deaths. The deaths were those of Frederick Duschesneau, cause gastroenteritis; Annie D. Winsor, cause cholera infantum; Stalka Gigda, cause tuberculosis and whooping cough; Martha J. Ray, cause bronchitis.

FUNERAL.

Kingsley Chapman.

The funeral services of Kingsley Chapman were held at his home, in Lisbon on Wednesday afternoon at 2 o'clock. Rev. N. B. Cook and Rev. E. M. Anthony officiated. Burial was in the Leonard cemetery, the bearers being Albert F. Burton, George G. Young, A. F. Read and Ransom H. Young.

Young.

The friends present from out of town were Mr. and Mrs. Willis Chapman of Meirose Highlands, Mass.; Lucius Brown and Charles Brown, Mrs. Anna L. Kellogg, Mrs. Frank Bill and Mrs. John Post of Norwich, Joseph H. Jewett of Westerly, Mr. and Mrs. Amos Kendall of Wauregan, Mr. and Mrs. Ransom H. Young and Jepthah of South Griswold, and Miss Addie Burdick of Preston.

There were flowers from the family.

Burdick of Preston.

There were flowers from the family, Addie Burdick, Methodist Episcopal church, Mr. and Mrs. Merton E. Bugbee, Mr. and Mrs. George G. Young, Mr. and Mrs. P. H. Howard, Mrs. H. F. Cheney and Raymond Cheney, Mr. and Mrs. Edwin Curttenden, Mr. and Mrs. Willis O. Chapman, Mrs. A. A. Gardiner, Mrs. A. J. Tinker, Mr. and Mrs. An. & Kendall, Mrs. A. R. Young, Mrs. B. R. Church.

The arrangements were in charge of The arrangements were in charge of Undertaker A. J. Tinker.

To Vote on License.

The petition that a clause be inserted in the warning for the annual town meeting asking that a vote be taken on the license question in this town has been filed. There are 767 names on the voting list, and 76 names are necessary. There were 85 namse on the petition. A. F. Class Elects Officers.

A. F. Class Elects Officers.

The A. F. class held its regular monthly meeting in the vestry of tht Bautist church on Tuesday evening. The following officers and committees were elected of the next six months: President, Miss Mabel McBroome; vice president, Miss Katherine Babcock; secretary, Miss Grace E. Bicknell; treasurer, Miss Lillian Jones; social committee, Alice McBroome chairman, Lillian Jones, Elizabeth Whiting, Many Raney; outlook committee, Grace Bicknell chairman, Mabel McBroome, Theresa Raney, Katherine Babcock, Miss Ida I, Foster.

The Hebrew stores in town are closed during the celebration of the New Year.

Dennis Murray is in New York, where

Year.

Dennis Murray is in New York, where he will remain to witness the Hudson-Fulton celebration.

John Barry went to Easthampton, Mass., Tuesday, where he will attend Williston Academy.

CHELSEA SAVINGS BANK

137-141 Main Street

A Complete Line of FURNITURE, Latest Designs

Carpets, Rugs, Mattings, Lace Curtains, Portieres,

Furniture Covers and Art Draperies

HERALD RANGES. Crockery and Glass Ware Large Assortment

And are prepared to do all kinds of Painting and Paper Hanging

WALL PAPERS

sept13d

means money saved for persons de siring to furnish or refurnish their homes. Don't fail to visit our store during the next few days and take advantage of the many extraordinary

Home Furnishings

Shea & Burke The Lee & Osgood Co. 37-41 Main Street.

Delivered to Any Part of Norwich the Ale that is acknowledged to be the best on the market - HANLEY'S PEERLESS. A telephone order will D. J. McCORMICK, 30 Franklin St.

JOSEPH BRADFORD, Book Binder.

Blank Books Made and Ruled to Order. 108 BROADWAY.

A WARNING

Don't be Humbugged with Cheap, Evan Jenkins, aged 73 filed at the home of his son, George A: Jenkins, in Stafford Hollow, Tuesday morning at 8.30. He was born in Newton, Wales, G. B., and came to this country in 1885, and for about 24 years had lived in Stafford. He leaves four sons. George H. Hugh M., and Thomas P. of Stafford, and William H. of Springfield. Worthless Imitations

Since its introduction into the United States, the sales of Parisian Sage have been phenomenal. This success has led to many imitations similar in name. Look out for them, they are not the genuine. See that the girl with the Auburn hair is on every package. You can always get the genuine at The Lee & Osgood Co.

Parisian Sage is the quickest acting and most efficient hair tonic in the world.

world.

It is made to conform to Dr. Sangerbond's (of Paris) proven theory that dandruff, falling hair, baildness and scalp itch are caused by germs.

Parisian Sage kills these dandruff germs and removes all trace of dandruff in two weeks; it stops falling hair and itching scalp and prevents baildness.

liam H. Heald of the borough court Wednesday morning.

Miss Mary Desmond is the guest of friends in Danielson.

Mrs. John Cote and son are visiting relatives in New London.

Mr. and Mrs. Clarence E. Brown and daughter have been spending a few days with relatives in North Brookfield, Mass.

Rev. H. A. Hersey of the Hellow has been attending the state convention of the Universalist church in New Haven this week. hair and tening scalp and prevents baldness.

And remember that baldness is caused by dandruff germs, those little hard working, persistent devils that day and night do nothing but dig into the roots of the hair and destroy its vitality.

Parisian Sage is a daintily perfumed hair dressing; not sticky or greasy, and any woman who desires luxuriant and bewitching hair can get it in two weeks by using it.

and bewitching hair can get it in two weeks by using it.

Beware of imitations: look for the girl with the Auburn hair on every package. Parisian Sage is now sold by leading druggists all over America and is guaranteed by The Lee & Osgood Co. to cure dandruff, stop falling hair and itching scalp in two weeks or money back. Fifty cents a large bottle. Made in America by Giroux Mfg. Co., Buffalo, N. Y., who fill mail orders, all charges prepaid. bacco. He explained to the king when Prince of Wales that he did not go to Sandringham because "the truth, sir, is that I can't stand your smoke." When King George of Greece attended a dinner in the banqueting hall of St. John's, where tobacco was forbidden, President, Bellamy at the proper moment, said: "Mr. Proctor, take his majesty into the garden for a smoke," knowing the king's habit Health and Beauty Aid.

Cosmetics and lotions will not clear your complexion of pimples and blotch-is like Foley's Orino Laxative, for indigestion, stomach and liver trouble and habitual constipution. Cleanses the system and is pleasant to take. The Lee & Osgood Co.

PLUMBING AND GASFITTING.

## The Vaughn Foundry Co. **IRON CASTINGS**

furnished promptly. Large stock of patterns. No. 11 to 25 Ferry Street janzed

T. F. BURNS, Heating and Plumbing, 92 Franklin Street.



IF YOUR HOUSE BURNED tects, because our Companies are strong, reliable and fair. If not in-sured, waste no time—send for us at

ISAAC S. JONES, Insurance Agt.

THE REMEDIES WHICH ARE MAKING NORWICH **FAMOUS** 

KINKS

and quickly relieves pains of all kinds As a household, necessity it is inval-

PRICE 25 CENTS.

131-133 Main Street, NORWICH, CONN.

For the Kidneys and Bladder Trou bles-LEE'S KIDNEY PILES. Price FRED C. CROWELL'S

## **CARDWELL'S** Java and Mocha Coffee

IS FINE HAVE YOU TRIED IT ?

THERE is no advertising medium in Eastern Connecticut equal to The Bul-letin for Business results

The Porteous & Mitchell Co.

# Fall Opening Days In Carpet Department



A SPLENDID COMPREHENSIVE SHOWING FOR THE -FALL 1909 -

OF CARPETS, RUGS, OIL CLOTHS, LINOLEUMS, ETC. We want every housewife hereabout to become better acquainted

As members of the Dry Goods Union, one of the largest mercantile rganizations in the country, we are enabled to buy from the leading manufacturers in every line. Buying in quantities and for strict cash, we obtain many price concessions, all of which benefits we share with

REMEMBER - WE SELL FLOOR COVERINGS ON THE SAME SMALL - PROFIT BASIS THAT PREVAILS THROUGHOUT OUR OTHER DEPARTMENTS.

ing Days-September 16th to 25th inclusive - we will offer a strong list of special values. Note the following special values. They are for Opening Days only - September 16th to 25th inclusive.

### CARPETS CARPETS

best makes are represented - Alex. Smith's & Sons, Sanford & Sons, Hartford Carpet Co., Bigelow Carpet Co., Etc.

At 25c regular 30c quality at 25c a yard. Three rolls of Reversi-At 72c

At 89c

At 39c Ingrain Carpet, yard Best wide and one-quarter wool-regular 49c qual-ity at 39c a yard. All Wool Ingrain Carpat - made and laid free-at 69c a yard.

Tapestry Brussels Carpet in pretty floral designs—made and laid free—at 72c a yard, regular price 89c.

Best quality ten-wire.

Tapestry Brussels Carpet.

T At \$1.05 A splendid showing of Tapestry, Brussels Carpets, in neat, small pat-

Measurements taken for Carpets without extra charge.

RUGS All sizes in Rugs - 18x36 inches, 36x72 inches, 4/2× 6% feet, 6x9 feet, 7x9 feet, 84x101/2 feet and 9x12 feet.

These are special values: 33c value 39c-45c. value 59c-

100 All Wool Smyrna Doo Ruge, size 18x24 inches \$1.89, value \$2.25-Axminster Rugs, size 27x60 duches. Burmah Rugs, \$12.98-

Burmah Rugs, size 9x12 feet, and reversible. \$13.48, value \$15.00-Tapestry Brussels Rugs size 9x12 feet. \$17.98, value \$19.00-

Best quality ten-wire Tapestry Brussels Rugs, size 9x12 feet. \$24.48, value \$27.50-Best quality five-frame Body Brussels Rugs size 9x12 101 \$25.00, value \$30.00 Rugs.

\$31.00, value \$37.50-Wilton Rugs, handsome Chase Leather designs; size 1812 feet for furniture cov-Articom Rugs \$7.48

Articom Seamless Rugs, size 9x12 feet. \$14.98, value \$17.00-

Seamless Tapestry Brussels Rugs, size 9x12 feet. \$4.75, value \$5.50-Ingrain Art Squares, grains, Etc. — all one-quarter wool, size at fair prices. NOTE-We make Rugs in

special sizes to order.

A Card cialty of refin-

So value 39c—

200 Scotch Rugs, size 27 in our Upholx60 Inches.

See your line our Upholatery Dep't. All
work done in our
widths—at 27c a square
yard, value 35c. ishing Furniture At 41c-Wild's Linoleum under our direct supervision,

consistent with right workmanfaction guaranteed.

Estimates cheerfully furnished. Send us a postal card and we'll call at once. We carry a large

Seamless Wilton Rugs Tapestry, Vel-size 9x12 feet. Ours, Plushes, Cordureys and Chase Leather erings payment of a reasonable We show a large

line of Fillings-

such as Burlaps, Denims, Wood-

line of Cretonnes,

### Oil Cloths. Linoleums, Mattings Special values for Open-

ing Days.

Prices the lowest At 49c-Wild's Linoleum -at 49c a square yard, value 60c. At \$1.05 - Heavy Inlaid Linoleum, including Wild's, patterns through to back — at \$1.05 c square yard, value \$1.25;

Oil Cloth Rugs, in 4-4, 5-1 and 6-4 sizes, at special At 16c-China Mattings, regular 20c quality at 16c a yard.

At 22c-Japanese Straw Mattings, pretty carpet effects, value 27c. At 24c-Heavy China Mattings, regular 23c qual-ity at 24c a yard. Carpets bought during Opening Dave will be stored until wanted upon

deposit. Measurements for Carpets without extra charge. NOTE-Carpet laying at reasonable prices. Special sizes in Window Shades made to order. Let us estimate for you,

The Porteous & Mitchell Co.

# NOTICE!

IRON OXIDE--Black and Maroon ARCOTUM-- Black and Maroon

87 Water Street.

The Plank," 8 Franklin Street. is headquarters for the best ALES and LAGERS in Norwich,

O'CONNELL & SHEA, THERE is no advertising medium Eastern Connecticut equal to The Buletin for business results.

... For a Nice Line of ... Lockels, Chains, Bracelets, Brooch Pins, Stick lins, Etc. See the fine line at The Plaut-Cadden Co. Jewelers and Silversmiths, Estab. 1872. Norwith, Conn.

MARY P. CLAPP Embroidered Walsts FALL SAMPLES OF SHIRT WAIST MATERIALS.

Good Home Cooking in the WOMAN'S EXCHANGE, 237 Main Street, Fay Building Tel. 356-2. aug12TThS

THERE is no advertising medium in Eastern Connecticut equal to The Bul-letin for business results.